



**GLOBAX, S.L.**



# **GLOBAX GROUP OF COMPANIES**

## **“Corporate Profile”**

## BREIF OVERVIEW

**Globax Group of Companies** is an international distribution group serving over 1500 business partners in over **150 countries** worldwide. Collectively, **Globax Group** is a distribution powerhouse turning over **USD \$50,000,000** in annual revenues. We are dedicated to the diversified activities in International Trade, Computer Software, Finance, Investments and Real Estate.

We are amongst the worlds largest International Distributors of branded consumer and luxury products. In the field of trading we are leading Importers, Exporters and Wholesalers of branded articles in Consumer Electronics, Watches & Jewelry, Mobile Phones, Photographic Goods, Batteries, Stationary, Video Games, Computers, Domestic Appliances, DIY Tools, Perfumes & Cosmetics, Toiletries, Drinks & Beverages, Confectionary, Commodities and other consumer items.

For over 40 years Globax Group has maintained its key position as a major distributor of several internationally known brands exporting to several countries in Asia, Africa, C.I.S., Middle East and East Europe. During the last 15 years Globax has extended its success in international trade business to duty free markets such as Airlines, Military camps, UN - organizations, Border Shops, Embassies and Ship Supplies/Cruise Liners as well.

## MISSION

Globax aims to be the preferred partner offering **BRAND NAME** consumer and luxury products to new markets around the globe.

## VISION

The vision of Globax is to be the leader in the consumer and luxury goods distribution and wholesale industry. We strive to continuously increase the strength of our assortment, operations management and prompt delivery.

## CORE VALUES

- PROFESSIONALISM
- RELIABILITY
- KNOWLEDGE
- FLEXIBILITY
- HONESTY
- RESPECT



## PRODUCT ASSORTMENT

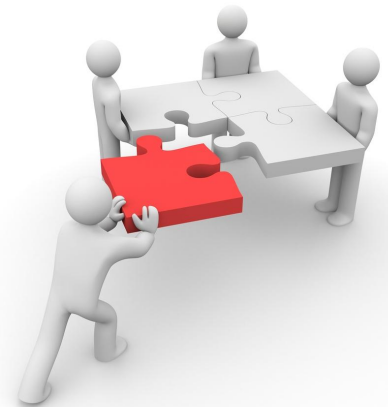
Globax Group with main headquarters, warehouse and logistics facilities in **Madrid, Spain** has been continuously working with the more than 50 of the worlds top brand owners and manufacturers for the last 40 years. We generate additional sales for our suppliers by purchasing large volumes to supply an **international network of over 1500 wholesalers and retailers.**

Through our extensive product range, we have acquired a unique level of expertise on products, markets and regulations. Developments within these areas are closely followed by our purchase and sales specialists. By optimizing our position as a prominent player in the wholesale market, our strength at Globax Global Purchase is substantial. Professional buyers monitor 8,000 stock items as they apply their experience ensuring optimized deals. This results in a distinguishing dominance in price strategy. An advantage we gladly pass on to our clients.

### **ADVANTAGES FOR SUPPLIERS**

In addition to a standard product range, we also purchase surplus stocks:

- We purchase directly from manufacturers (standard products from current catalogs and over stocks from previous catalogs).
- Our purchasing team expands partnerships worldwide.
- You generate additional turnover in new markets.
- We offer continuity with our 40 years of experience in the industry.



### **ADVANTAGES FOR CUSTOMERS**

We offer quality in delivery, service and assortment. Globax distinguishes itself by offering its services to any destination within a short timeframe. Our professional and knowledgeable staff is driven by the passion for success, for quality, for diversity and most importantly by the needs of our valuable clients.

- Our One Stop Wholesale Shop offers top name products under one roof.
- Availability and access to assortment of over 40,000 products.
- Unbeatable Prices.
- Minimum order quantities accepted from a few cartons of one specific item up to 40 FCL with consolidated products.
- Door-to-Door Logistics Solutions.



## PRODUCT CATEGORIES

- **Consumer electronics** - Sony, Samsung, Philips, LG, Apple, Panasonic.
- **Domestic appliances & Shavers** - Braun, Wahl, Moser, Philips.



- **Watches & Jewelry** - Guess, DKNY, Michael Kors, Fossil, Diesel, Gucci, Casio, Skagen, Seiko, Citizen, Anne Klein, TW Steel, D&G, Nixon, Tissot, Swiss Army, Swiss Military, Ice Watches, Paris Hilton.

- **Sunglasses** - Oakley, Carrera, Ray Ban, Tom Ford, Roberto Cavalli.
- **Luggage and Hand Bags** - Michael Kors, Salvatore Ferragamo, Halliburton.
- **Batteries & Recording media** - Duracell, Energizer, Philips, Sony.
- **Cosmetics & Toiletries** – Dove, Ariel, L'Oreal, Maybelline, Gillette, Bic, Wilkinson.



- **Beverages** - Heineken, Red bull, Shark, Rhino, Coca cola, Pepsi, Lipton.

- **Confectionaries** - Toblerone, Mars, Nescafe, Ferrero Rocher, Pringles.
- **Cigarette paper and lighters** - OCB, Rizla, Bic, Clipper.



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## BRAND ASSORTMENT
